

Overview

Desai’s training offering for Business Analysis is offered in both 1- and 3-day forms. Both cover the same topics – the 3-day form dives deeply into case studies. The general course outline for both is as follows:

- Business Analysis Basics
- Business Documentation
- Stakeholder Management
- Requirements Analysis
- Visual Modeling
 - System Context Diagram
 - Process Mapping
 - Data Flow Diagram
 - Use Case Diagram
 - Entity Relationship Diagram
- Putting the Pieces Together
 - Requirements
 - Use Cases
 - Test Cases
 - Coverage
 - Traceability
- Soft Skills
 - Interviewing
 - Problem Solving and Decision Making
 - Communication and Facilitation
 - Negotiation and Conflict Management
 - Time and Meeting Management
 - Written and Group Presentations

Three Factors that set Desai apart:

- **ValueBloxSM** is Desai's proven methodology for assembling the appropriate services from its inventory to create specific solutions that meet customer needs. Desai uses **ValueBloxSM** in conjunction with its **Framework for Strategy Execution (FSE)**, ensuring that each customer’s needs are addressed as part of the broader business landscape. **ValueBloxSM + FSE** lets Desai deliver exactly what the customer requires—in any situation, at any point in the business lifecycle.
- **24/7/365 Knowledge AccessSM** is Desai’s total commitment to customer service – meaning customers have access to the Desai team around the clock, throughout the entire engagement and beyond.
- Desai is relentlessly driven by results, which is why the unmatched Desai **Performance GuaranteeSM** is based on one simple idea: if the customer is not satisfied with Desai’s work, they will not be charged.

Desai Framework for Strategy Execution (FSE)



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